

## **888VoIP Adds VTech Business & Hospitality to Distribution Portfolio**

*888VoIP, a leading VoIP distributor, has announced its recent partnership with VTech Communications to offer VTech- and Snom-branded phones*

BUFFALO, N.Y. May 30, 2017 – 888VoIP, a leading distributor of VoIP hardware and software solutions, and VTech Communications, Inc., a global leader and manufacturer of SIP-based phones, have partnered to expand the 888VoIP product portfolio to include VTech and Snom business phones, as well as VTech hospitality phones. This partnership will allow 888VoIP to offer partners innovative, high-quality cordless, desk and conference solutions for an array of different business and hospitality environments.

“With the addition of VTech, our reseller and service provider customers now have a whole new market in the hospitality industry that will be available to them,” said David Vance, COO of 888VoIP, “VTech offers an affordable, quality solution across their SIP, hospitality, and conference phones lines. We are looking forward to the growth opportunities for our current customers and potential new ones.”

[ErisTerminal® SIP phones](#) are available in feature-rich desktops, conference phones and convenient cordless models. They leverage cloud, hosted and open-source telephony solutions without negatively impacting network traffic. Desktop models offer high-quality audio and support for multiple lines, while cordless handsets share the same HD audio and support for multiple lines with added mobility. [VTech ErisStation® SIP conference phones with wireless mics](#) expand to accommodate small offices or large conference rooms. VTech has also developed analog and SIP hotel phones for in-room and lobby guests, as well as administrative staff.

As a leading brand of professional and enterprise VoIP telephones, Snom provides solutions that are built around superb audio design and sophisticated software. The Snom product line includes Euro 300 Series IP Desk Phones with advanced telephony features like Wideband HD audio, CTI integration, Bluetooth capabilities and support for imperative security standards. The 300 Series also supports Snom IO, an open platform that allows developers to continuously create and integrate applications on the phones. By using Snom IO, businesses can develop their own ideas that will promote efficiency cost reduction and improved performance.

Ideal for a variety of commercial and retail environments, the Snom Global 700 Series IP Desk Phones are built with both aesthetic appeal and practical business requirements in mind. Snom Advanced Interoperability (SAI) allows a Snom phone to operate on a VoIP platform. The SAI allows PBX vendors to provide the best possible integration of Snom phones to fit their solutions.

“888VoIP’s unified communications combined with the VTech and Snom portfolio will bring more high-quality SIP options to small- and large-sized businesses,” said Ernie Levenson, president of VTech. “Our recent acquisition of Snom positions VTech as a leader in VoIP hardware and software development.”

To learn more about VTech solutions, visit [888VoIP.com](http://888VoIP.com) or contact an 888VoIP sales representative at 888-864-7786.

### **About 888VoIP**

888VoIP is a worldwide leading distributor of innovative VoIP hardware & software solutions. 888VoIP also strives to provide managed service providers, value-added resellers, and integrators with everything else they'll need to be successful, such as hardware provisioning, fulfillment, pre & post-sales support, technical support, marketing services, and training & education programs. For more information, please visit: [www.888VoIP.com](http://www.888VoIP.com).

### **About VTech Communications, Inc.**

VTech provides a full portfolio of strong brands and a diverse collection of telecommunications products that elevate the business consumer and hotel guest experience through state-of-the-art technology. They are sold through a wide network of trusted partners and are backed by industry-leading warranties and U.S.-based training and support. The company has recently added an award-winning collection of SIP phone systems, featuring compatibility with hosted and open-source PBX platforms.

Founded in 1976, VTech is the world's largest manufacturer of cordless phones and the global leader in electronic learning products. It also provides highly sought-after contract manufacturing services. VTech's mission is to design, manufacture and supply innovative and high-quality products, while creating sustainable value for its stakeholders and the community. For more information, please visit: [businessphones.vtech.com](http://businessphones.vtech.com)

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