



## VTech and VoIP Defender Announce Joint Technology and Marketing Agreement

VTech SIP Telephones to be bundled with VoIP Defender's Voice and Security Platform

VoIP Defender, a software and hardware company serving SMB to Enterprise environments, will offer a bundled voice-and-security solution with the award-winning VTech line of ErisTerminal<sup>®</sup> SIP telephones. VTech is a cost-effective designer and manufacturer of innovative, high-quality consumer electronic products.

VoIP Defender's disruptive, end-to-end technology solutions provide complete organizational voice and data communications, networking, security and wireless access. These solutions are all managed by a single, easy-to-use administrative interface. VoIP Defender provides savings up to 70% compared to unbundled voice and networking solutions. VoIP Defender's unique UCaaS model offers the sophisticated and user-friendly AtomOS® platform.

It is estimated that there are 1.5 million annual cyber attacks, equating to more than 4,000 cyber attacks every day, 170 attacks every hour, or nearly three attacks every minute. Security has become a vital component of any telecommunications system.

This versatile technology deploys a multitude of settings: SMB and Enterprise, Single, and Multi-Site. Flexible options provide organizations with seamless integration with existing infrastructures, allowing a variety of deployment scenarios. Top-tier security features utilized in the VoIP Defender platform keep a business's network free from harmful Internet activity. The system is scalable; installations can be done gradually, according to a business' individual growth and unique needs.

VTech and VoIP Defender will jointly market the bundled solution to business customers, including existing VTech telephone users who want to upgrade their business to a modern Unified Communications technology, combined with a secure communications network solution, realizing the cost savings. The combined cost savings are apparent when customers compare their existing spending on telephony and networking hardware, software, and services, to the low monthly payment for the VoIP Defender and VTech phone solution.

VTech has a legacy of providing more value for the money with its ErisTerminal SIP product line. ErisTerminal provides options for easily upgrading and expanding a customer's phone system at any time. Products like the VSP600 base station/cordless handset come with Orbitlink Wireless Technology<sup>™</sup>, which enables a clear, flexible DECT 6.0 connection from all corners of an office. Phones can be added almost everywhere without additional wiring, making for an affordable way to expand call coverage. For added peace of mind, the company offers unprecedented assistance in





the event a unit should need to be replaced. VTech replaces a faulty ErisTerminal device with a new unit, instead of refurbished product, unlike most competitors. In addition, U.S.-based customer assistance helps make service calls as painless as possible.

"Businesses already have enough to worry about. From features like mobility using wireless DECT technology, to cost and service, we try to ensure that the ErisTerminal product line solves as many of our customer's communications needs as possible," said Graham Williams, VP of Business & Hospitality Phones Division at VTech.

VTech ErisTerminal telephones have been tested and approved as fully compatible with the VoIP Defender's unique All-In-One communications and network security solution, which uses the AtomOS platform developed by VoIP Defender's parent company AtomAMPD.

"While other voice-only vendors provide just a hosted telephone system offering, VoIP Defender is the only provider that features a fully integrated IP PBX and Unified Communications System and a Complete Network Security Solution. We are very pleased that VTech recognizes our security and system innovations," said Rich Wilhelm, VoIP Defender's Director, Large Format Sales.

VTech's award-winning ErisTerminal portfolio has a product for every customer need. Complete with essential features, such as Power over Ethernet, HD audio, multi-line support and scalability, VTech products let business owners rest assured that their employees will never miss a beat. Installation is a breeze, and users can manage multiple calls with advanced call-handling features and support multiple SIP lines.

ErisTerminal phones come in a wide variety of models, including:

- VSP725 ErisTerminal SIP Deskset, featuring 24 programmable function keys, supporting 3 lines
- VSP735 ErisTerminal SIP Deskset, featuring 32 programmable function keys, supporting 5 lines
- VSP600/601 SIP DECT Base Station and Cordless Handsets, supporting up to 6 phone handsets
- VSP505 SIP DECT Cordless Headset, featuring DECT 6.0 technology for clear calls when paired to the VSP725 and/or VSP735 desksets

For more information on VTech and the VTech ErisTerminal, please visit <a href="http://businessphones.vtech.com/eristerminal">http://businessphones.vtech.com/eristerminal</a>.





## **About VTech**

VTech is the global leader in electronic learning products from infancy to preschool and the world's largest manufacturer of cordless phones. It also provides highly sought-after contract manufacturing services and telephony solutions for the hospitality industry. The company has leveraged its expertise and success in cordless telephones to offer a portfolio of cost-effective, cutting edge business phones solutions as well. Founded in 1976, VTech has been a pioneer in the electronic learning toy category with cutting-edge and innovative products that provide fun and learning to children across the world. By leveraging decades of success, VTech provides a diverse collection of telecommunication products that elevate the consumer experience with state-of-the-art technology and design. The Group is also one of the world's leading electronic manufacturing service providers, offering world-class, full turnkey services to customers in a number of product categories. VTech mission is to design, manufacture and supply innovative and high quality products in a manner that minimizes any impact on the environment, while creating sustainable value for its stakeholders and the community.

## **About VoIP Defender**

VOIP Defender is a software and hardware company serving SMB to Enterprise environments. Our disruptive, end-to-end technology solutions provide complete organizational voice and data communications, networking, security and wireless access, which are all managed from a single, easy-to-use administrative interface.

VoIP's versatile technology is deployed in a multitude of settings - SMB and Enterprise, Single and Multi-Site, including Corporate, Mall, Campus, Multi-unit Residential and City-wide environments. The cost savings, flexibility and open source foundation provides organizations with versatile options as the needs of the internal and external users are considered. The ease of integration with existing infrastructures, enables various deployment scenarios. The system is scalable; installs can be done gradually, departmentally or comprehensively, meeting the various needs of the ever changing technology environment.

For more information visit: <a href="www.voipdefender.com">www.voipdefender.com</a>